LivingstonJanuary 2024 Market Snapshot

| Units | . Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Assessment | SP:AV |
|-------|-------------------------|--------------|--------|-------|-----|------------------|-------------|-------------|---------|------------|-------|
| 1 | 4307 Pointe Gate Drive | OneFloor | 2 | 2.0 | 9 | \$375,000 | \$375,000 | \$420,000 | 112.00% | \$371,800 | 1.13 |
| 2 | 176 N Livingston Avenue | Colonial | 3 | 1.1 | 71 | \$589,000 | \$499,000 | \$525,000 | 105.21% | \$367,800 | 1.43 |
| 3 | 271 N Livingston Avenue | Colonial | 4 | 2.1 | 26 | \$640,000 | \$640,000 | \$640,000 | 100.00% | \$626,800 | 1.02 |
| 4 | 9 Oakwood Avenue | Colonial | 4 | 2.0 | 21 | \$575,000 | \$575,000 | \$655,860 | 114.06% | \$507,100 | 1.29 |
| 5 | 39 Laurel Avenue | Colonial | 3 | 1.1 | 24 | \$599,900 | \$599,900 | \$671,000 | 111.85% | \$428,600 | 1.57 |
| 6 | 47 Burnet Street | Colonial | 3 | 2.0 | 42 | \$675,000 | \$675,000 | \$676,100 | 100.16% | \$465,200 | 1.45 |
| 7 | 410 Turlington Court | TwnIntUn | 3 | 2.1 | 41 | \$709,000 | \$709,000 | \$755,000 | 106.49% | \$536,000 | 1.41 |
| 8 | 2 Woodcrest Drive | Colonial | 4 | 2.0 | 15 | \$775,000 | \$775,000 | \$775,000 | 100.00% | \$563,600 | 1.38 |
| 9 | 64 N Mitchell Avenue | Split Level | 3 | 3.0 | 52 | \$795,000 | \$795,000 | \$795,000 | 100.00% | \$535,400 | 1.48 |
| 10 | 24 W Hobart Gap Road | Ranch | 5 | 2.1 | 41 | \$779,900 | \$779,900 | \$825,000 | 105.78% | \$433,300 | 1.90 |
| 11 | 54 Trocha Avenue | Bi-Level | 5 | 2.0 | 19 | \$789,000 | \$789,000 | \$850,000 | 107.73% | \$505,900 | 1.68 |
| 12 | 32 Coddington Terrace | Ranch | 4 | 3.1 | 27 | \$849,000 | \$849,000 | \$861,500 | 101.47% | \$638,500 | 1.35 |
| 13 | 48 Amelia Avenue | Split Level | 5 | 2.0 | 8 | \$779,000 | \$779,000 | \$908,000 | 116.56% | \$599,800 | 1.51 |
| 14 | 7 Tilden Court | Split Level | 4 | 2.1 | 13 | \$795,000 | \$795,000 | \$925,000 | 116.35% | \$612,000 | 1.51 |
| 15 | 291 Walnut Street | Colonial | 5 | 3.0 | 11 | \$919,000 | \$919,000 | \$940,000 | 102.29% | \$970,300 | 0.97 |
| 16 | 9 Northfield Court | Split Level | 4 | 2.1 | 9 | \$950,000 | \$950,000 | \$995,017 | 104.74% | \$531,500 | 1.87 |
| 17 | 138 W Northfield Road | Colonial | 5 | 3.1 | 82 | \$1,250,000 | \$1,250,000 | \$1,075,000 | 86.00% | \$956,600 | 1.12 |
| 18 | 59 Elmwood Drive | Colonial | 5 | 4.1 | 3 | \$1,400,000 | \$1,400,000 | \$1,200,000 | 85.71% | | |
| 19 | 19 N Ridge Road | Colonial | 6 | 4.0 | 12 | \$1,659,000 | \$1,659,000 | \$1,650,000 | 99.46% | | |
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\$1,790,000

\$1,790,000

\$1,775,000

99.16%

20 116 E Cedar Street

Colonial

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| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Assessment | SP:AV |
|-------|------------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-------------|-------|
| 21 | 228 E Mcclellan Avenue | Colonial | 6 | 5.1 | 12 | \$1,799,000 | \$1,799,000 | \$1,820,000 | 101.17% | | |
| 22 | 89 Force Hill Road | Colonial | 5 | 4.1 | 319 | \$2,150,000 | \$2,720,000 | \$2,134,000 | 78.46% | | |
| 23 | 5 Huntington Road | Custom | 5 | 4.1 | 1 | \$2,150,000 | \$2,150,000 | \$2,150,000 | 100.00% | \$1,511,100 | 1.42 |
| 24 | 22 East Drive | Custom | 5 | 5.1 | 10 | \$2,095,000 | \$2,095,000 | \$2,200,000 | 105.01% | \$1,450,900 | 1.52 |
| 25 | 22 Thames Drive | Custom | 4 | 4.2 | 14 | \$2,495,000 | \$2,495,000 | \$2,463,000 | 98.72% | \$1,738,800 | 1.42 |
| 26 | 8 Grasmere Court | Custom | 6 | 7.2 | 52 | \$4,895,000 | \$4,895,000 | \$4,300,000 | 87.84% | \$2,163,600 | 1.99 |
| | AVERAGE | | | | 43 | \$1,279,877 | \$1,298,338 | \$1,268,634 | 101.78% | | 1.45 |

"Active" Listings in Livingston

Number of Units: 38
Average List Price: \$1,914,629
Average Days on Market: 70

"Under Contract" Listings in Livingston

Number of Units: 27
Average List Price: \$1,391,556
Average Days on Market: 38



Livingston 2024 Year to Date Market Trends

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|-----------------|--|----------|----------|-------|----------|------|----------|--------|-----------|---------|----------|----------|-------------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 43 | | <u> </u> | | | ' | <u> </u> | | <u> </u> | | | | 43 |
| List Price | \$1,298,338 | | <u> </u> | | <u> </u> | | <u> </u> | | <u> </u> | | | | \$1,298,338 |
| Sales Price | \$1,268,634 | | | | <u> </u> | | <u> </u> | | | | | | \$1,268,634 |
| SP:LP% | 101.78% | | | | | , | | | | | | | 101.78% |
| SP to AV | 1.45 | | | | | | | | | | | | 1.45 |
| # Units Sold | 26 | | | | | | | | | | | | 26 |
| 3 Mo Rate of Ab | 1.70 | | | | | | | | | | | | 1.70 |
| Active Listings | 38 | | | | | | | | | | | | 38 |
| Under Contracts | 27 | | | | 1 | | <u>'</u> | | | | | | 27 |
| - | | | | | | | - | | | - | | - | |

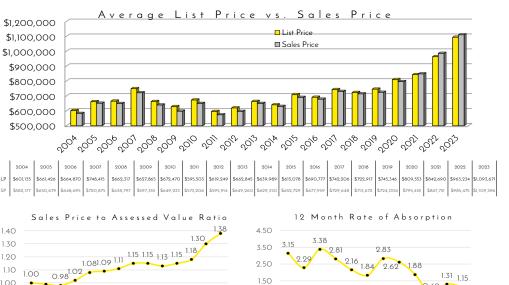
Flashback! YTD 2023 vs YTD 2024

| YTD | 2023 | 2024 | % Change |
|-------------|-----------|-------------|----------|
| DOM | 28 | 43 | 52.19% |
| Sales Price | \$886,269 | \$1,268,634 | 43.14% |
| LP:SP | 101.03% | 101.78% | 0.74% |
| SP:AV | 1.31 | 1.45 | 10.73% |



| YTD | 2023 | 2024 | % Change | |
|-----------------|------|------|----------|--|
| # Units Sold | 26 | 26 | 0.00% | |
| Rate of Ab 3 Mo | 1.57 | 1.70 | 8.28% | |
| Actives | 48 | 38 | -20.83% | |
| Under Contracts | 49 | 27 | -44.90% | |

Livingston Yearly Market Trends



Livingston Yearly Market Trends





