

Chatham Twp 2010 Market Activity

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	25A Canterbury Rd	TwnEndUn	\$249,000	\$235,000	\$268,600	3/1/2010	60	94.38%	0.87
2	19 Ramapo Trl	Colonial	\$974,500	\$974,500	\$1,022,900	3/1/2010	15	100.00%	0.95
3	189 Lafayette Ave	Colonial	\$697,500	\$663,500	\$643,500	3/5/2010	22	95.13%	1.03
4	137 Terrace Dr	TwnIntUn	\$499,900	\$490,000	\$450,800	3/15/2010	102	98.02%	1.09
5	142 River Edge Dr	TwnEndUn	\$379,900	\$365,000	\$411,300	3/24/2010	57	96.08%	0.89
6	7 Magnolia Place	TwnEndUn	\$1,225,000	\$1,227,000	\$0	3/24/2010	319	100.16%	
7	686 River Rd	Colonial	\$1,595,000	\$1,500,000	\$1,301,900	3/31/2010	13	94.04%	1.15
AVERAGES			\$802,971	\$779,286			84	96.83%	1.00

Average Days on Market 84
Average List Price \$802,971
Average Sales Price \$779,286
% of List Price to Sales Price 96.83%
Sales Price to Assessed Value Ratio 1.00
of Units for the Month 7





RESIDENTIAL BROKERAGE

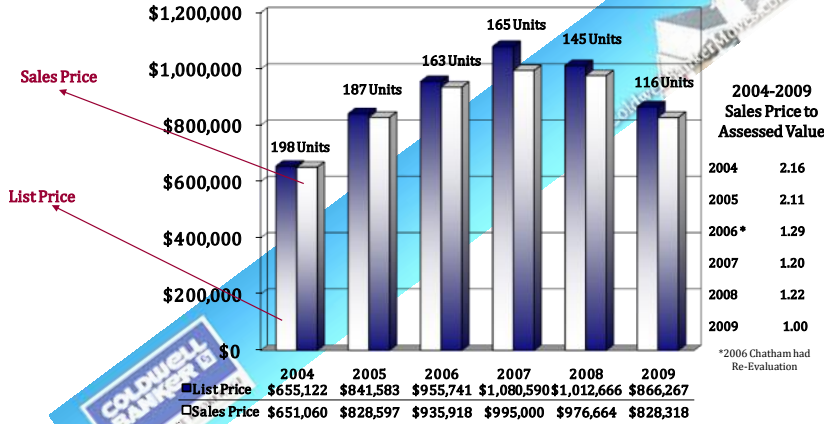
FLASHBACK!!!!
March 2010 YTD:
AVG YTD Sales Price: \$ 927,420
DOM: 89
#Units YTD: 8
SP:AV 1.04

Chatham Twp 2010 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$598,150	\$492,543	\$802,971										\$632,875
Average Sales Price	\$556,667	\$475,214	\$779,286										\$606,075
Days on Market	92	119	84										99
% of List Price to Sales Price	93.36%	97.69%	96.83%										96.09%
Sales Price to Assessed Value	0.99	0.95	1.00										0.98
# Units Sold	6	7	7										20

Chatham Twp Market Averages 2004-2009

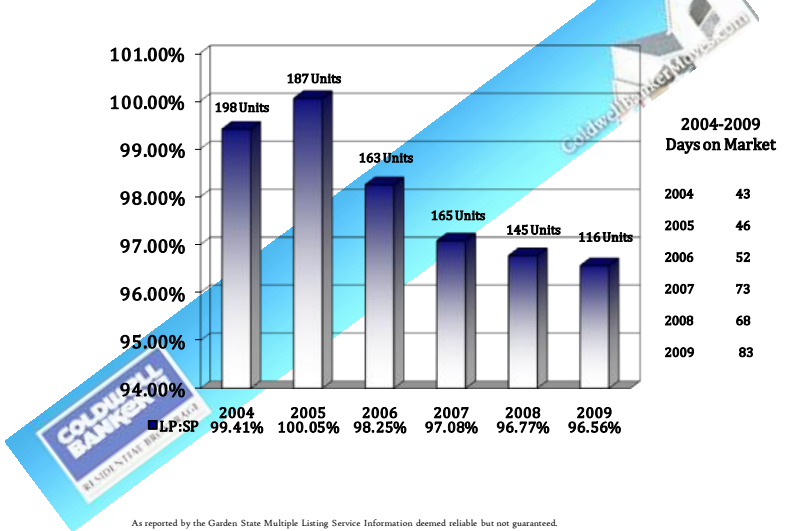
LIST PRICE & SALES PRICE AND SALES PRICE TO ASSESSED VALUE RATIO



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.

Chatham Twp Market Averages 2004-2009

PERCENTAGE OF LIST PRICE TO SALES PRICE & DAYS ON MARKET



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.