

Chatham Boro **January 2010** Market Activity

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	1 Lum Ave	Colonial	\$399,800	\$355,000	\$478,900	2/10/2009	63	88.79%	0.74
2	138 Washington Ave	Colonial	\$829,000	\$805,000	\$726,700	2/10/2009	138	97.10%	1.11
3	6 Taft St	CapeCod	\$539,900	\$518,500	\$518,800	2/25/2009	72	96.04%	1.00
4	15 Woods Ln	Colonial	\$1,575,000	\$1,485,000	\$1,158,500	2/26/2009	134	94.29%	1.28
5	155 Hillside Ave.	Colonial	\$485,000	\$472,000	\$499,200	2/27/2009	89	97.32%	0.95
AVERAGES			\$765,740	\$727,100			99	94.71%	1.02

Average Days on Market 99
Average List Price \$765,740
Average Sales Price \$727,100
% of List Price to Sales Price 92.32%
Sales Price to Assessed Value Ratio 1.02
of Units for the Month 5





RESIDENTIAL BROKERAGE

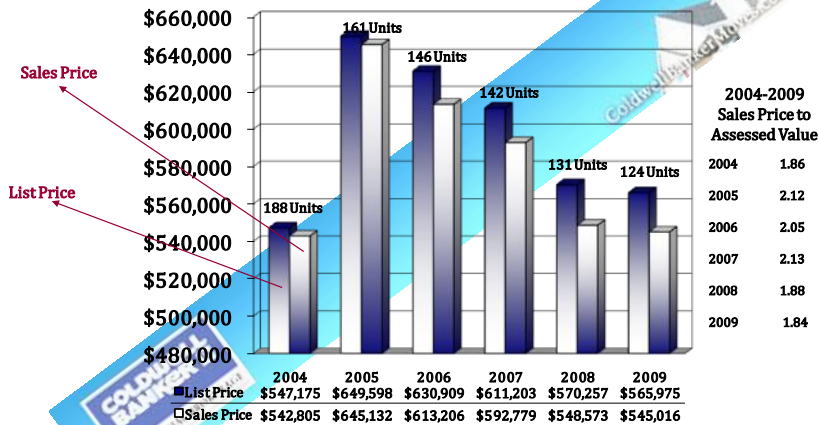
FLASHBACK!!!!
January 2010 YTD:
AVG YTD Sales Price: \$ 656,374
DOM: 51
#Units YTD: 81
SP:AV 1.09

Chatham Boro 200109 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$765,740												\$765,740
Average Sales Price	\$727,100												\$727,100
Days on Market	99												99
% of List Price to Sales Price	94.71%												94.71%
Sales Price to Assessed Value	1.02												1.02
# Units Sold	5												5

Berkeley Heights Market Averages 2004-2009

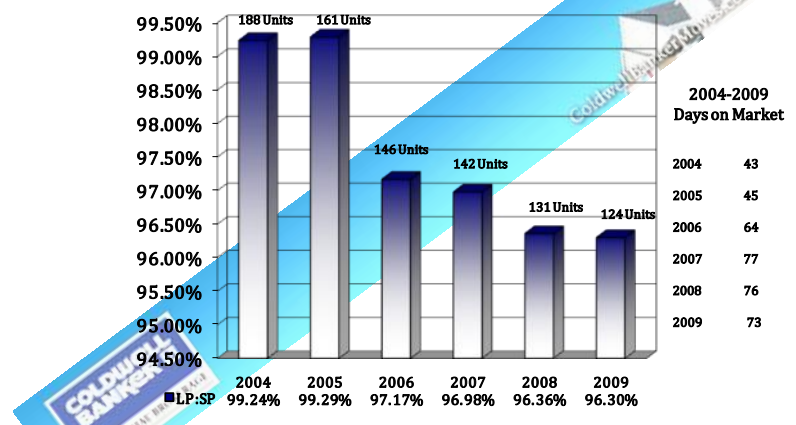
LIST PRICE & SALES PRICE AND SALES PRICE TO ASSESSED VALUE RATIO



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.

Berkeley Heights Market Averages 2004-2009

PERCENTAGE OF LIST PRICE TO SALES PRICE & DAYS ON MARKET



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