

Chatham Boro February 2010 Market Activity

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	16 Ellers Drive	Ranch /FixrUpp	\$379,000	\$350,000	\$349,100	2/12/2010	165	92.35%	1.00
2	178 Weston Ave	Colonial	\$1,199,000	\$1,200,000	\$382,200	2/12/2010	126	100.08%	
3	49 WOODLAND RD	SplitLev	\$465,000	\$434,000	\$527,900	2/18/2010	77	93.33%	0.82
AVERAGES			\$681,000	\$661,333			123	95.26%	0.91

Average Days on Market 123
Average List Price \$681,000
Average Sales Price \$661,33
% of List Price to Sales Price 95.26%
Sales Price to Assessed Value Ratio .91
of Units for the Month 3





RESIDENTIAL BROKERAGE

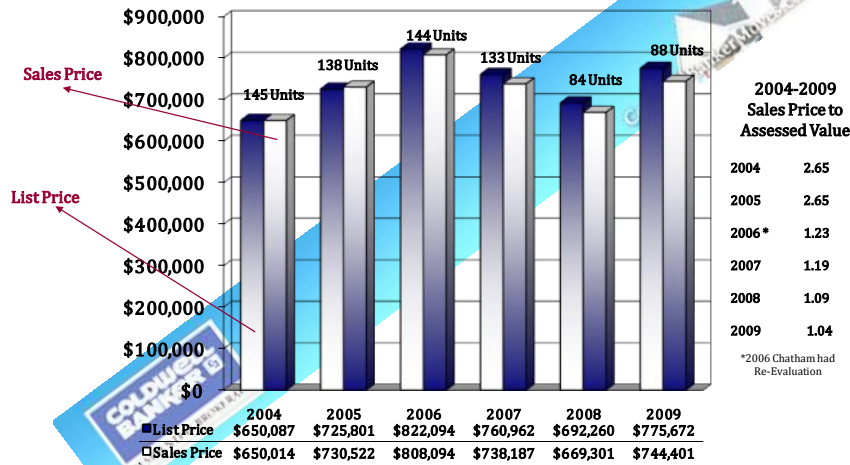
FLASHBACK!!!!
February 2009 YTD:
AVG YTD Sales Price: \$ 824,071
DOM: 75
#Units YTD: 7
SP:AV 1.04

Chatham Boro 2010 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$773,992	\$681,000											\$755,393
Average Sales Price	\$749,917	\$661,333											\$732,200
Days on Market	52	123											66
% of List Price to Sales Price	97.45%	95.26%											97.01%
Sales Price to Assessed Value	1.14	0.91											1.11
# Units Sold	12	3											15

Chatham Boro Market Averages 2004-2009

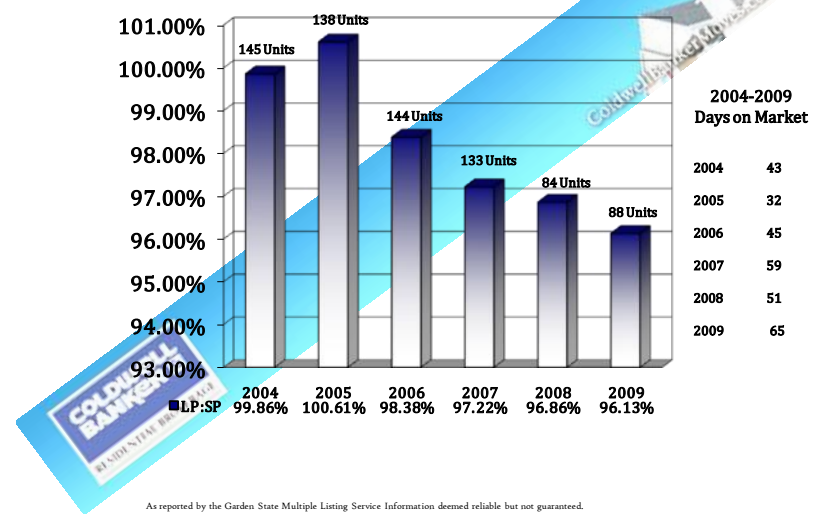
LIST PRICE & SALES PRICE AND SALES PRICE TO ASSESSED VALUE RATIO



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.

Chatham Boro Market Averages 2004-2009

PERCENTAGE OF LIST PRICE TO SALES PRICE & DAYS ON MARKET



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