

# Berkeley Heights **March 2010** Market Activity

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	60 Old Cannon Rd	Colonial	\$759,900	\$750,000	\$344,600	3/5/2010	44	98.70%	2.18
2	52 Brook St	Ranch	\$469,000	\$468,000	\$257,400	3/8/2010	90	99.79%	1.82
3	115 Oakland	Ranch	\$499,000	\$455,000	\$267,100	3/10/2010	18	91.18%	1.70
4	38 Springholm Dr	TwnIntUn	\$349,000	\$338,000	\$197,900	3/12/2010	98	96.85%	1.71
5	186 Rutgers Ave	Ranch	\$499,000	\$469,000	\$271,800	3/15/2010	31	93.99%	1.73
6	323 Timber Drive	SplitLev	\$539,900	\$525,000	\$291,000	3/26/2010	30	97.24%	1.80
7	787 Mountain Avenue	Colonial	\$999,999	\$950,000	\$543,500	3/29/2010	184	95.00%	1.75
8	5 Park Edge	TwnEndUn	\$319,900	\$319,900	\$171,400	3/31/2010	5	100.00%	1.87
			\$554,462	\$534,363			63	96.59%	1.82

**Average Days on Market** 63  
**Average List Price** \$554,462  
**Average Sales Price** \$534,363  
**% of List Price to Sales Price** 96.59%  
**Sales Price to Assessed Value Ratio** 1.82  
**# of Units for the Month** 8



RESIDENTIAL BROKERAGE



RESIDENTIAL BROKERAGE

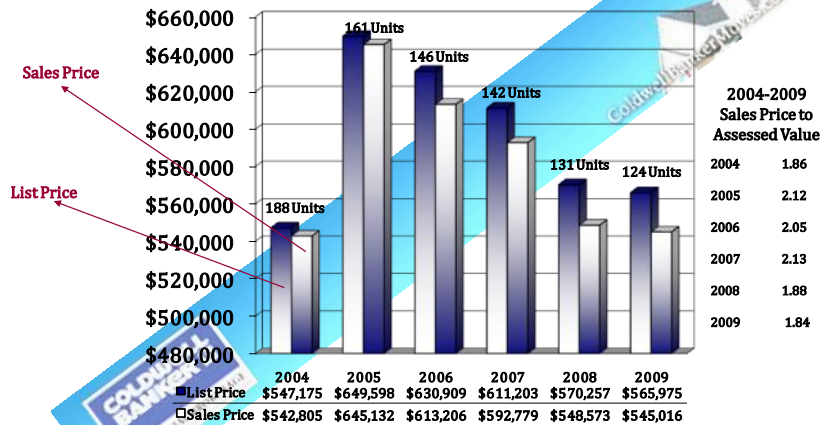
### Berkeley Heights 2010 Year to Date Market Trends

**FLASHBACK!!!!**  
**March 2009 YTD:**  
**AVG YTD Sales Price: \$490,509**  
**DOM: 82**  
**#Units YTD: 23**  
**SP:AV 1.83**

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$569,083	\$482,411	\$554,462										\$530,083
Average Sales Price	\$550,500	\$469,722	\$534,363										\$513,278
Days on Market	56	109	63										79
% of List Price to Sales Price	97.11%	97.30%	96.59%										97.00%
Sales Price to Assessed Value	1.72	1.75	1.82										1.77
# Units Sold	6	9	8										23

### Berkeley Heights Market Averages 2004-2009

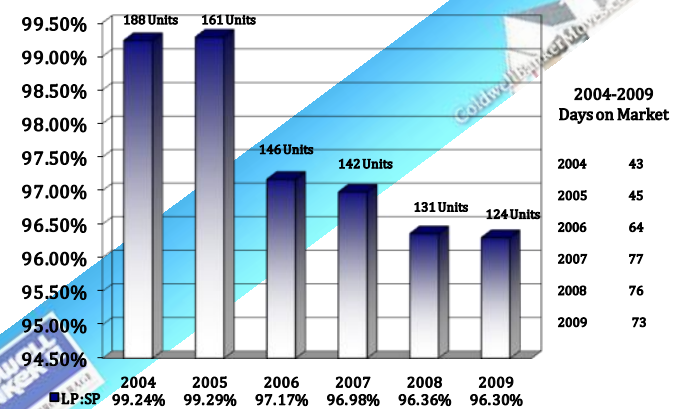
LIST PRICE & SALES PRICE AND SALES PRICE TO ASSESSED VALUE RATIO



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.

### Berkeley Heights Market Averages 2004-2009

PERCENTAGE OF LIST PRICE TO SALES PRICE & DAYS ON MARKET



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.